

August 16-17, 2016

Dayton Convention Center Dayton, Ohio
UAS Aviation: A Partnership for the Future

Craig Marcinkowski is Director of Strategy and Business Development for Gryphon Sensors, LLC an SRC Company. SRC is a research and development company with almost 60 years of experience in defense, environment and intelligence. Gryphon Sensors is focused on developing commercial sensor systems for the safe integration of unmanned aircraft systems (UAS) into the NAS (National Airspace System).

Mr. Marcinkowski has over 12 years of experience in the Defense and Aerospace industry, including software engineering, capture and program management, and domestic and international business development.



As the Director of Strategy and Business Development for Gryphon Sensors, Mr. Marcinkowski is responsible for developing market and new product strategies, forming domestic and international partnerships, and capturing business in the highly exciting and fast growing market of UAS.

Prior to the spinoff of Gryphon Sensors from the defense-focused SRC, Mr. Marcinkowski was a business development manager, who led International Business Development for SRC. He was responsible for the company's first international partnership agreements and the first international direct commercial sale of SRC's radar systems. He was also the Business Development lead for the creation of new SRC Processes pertaining to Conducting International Business and Signing International Partnerships.

Prior to joining SRC, Mr. Marcinkowski worked for Lockheed Martin Corporation, where he began his career as a Software Engineer. He then served as a Program and Capture Manger for a major Army Radar program, with a focus on International Business.

Mr. Marcinkowski holds an MBA and a bachelor's degree in computer engineering from Binghamton University, Binghamton, New York.